



Chocolate is perfect. It invests all of the five senses to create a sixth one – memory.





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"Lavoratti chocolate tells the story of the flavors and aromas of the Mediterranean"







Lavoratti 1938 Mediterranean Chocolate

THE BRAND'S ROOTS From 1938 to date

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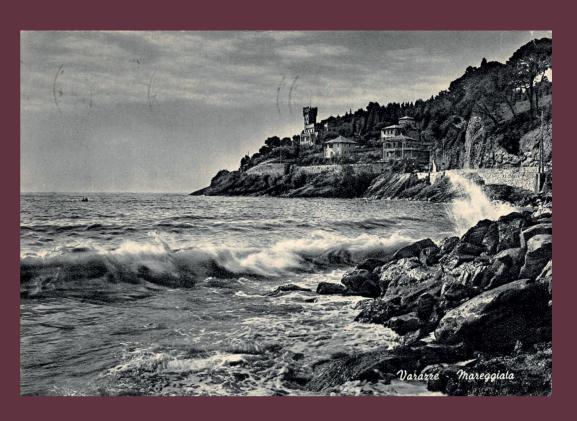
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The "Ditta Lavoratti" company was established My involvement in this chocolate adventure and the chocolate adventure started. For decades, the Lavoratti brand was a synonym Davide Petrini: "My ties with the sea and and Fabio Fazio acquired the brand and life, if I may say...". the company, and Lavoratti 1938 now looks forward to a new start.

Fabio Fazio: "I used to spend my holidays at my grandparents' house in Varazze. At Easter, like I later ensured with my children, there would always be a Lavoratti egg. The scent of chocolate filled the dining room, and for me its still means childhood, spring, vacation.

in Varazze, on the western coast of Liguria is an attempt to go back to my childhood. in Italy, in 1938. Filled doughnuts were carried Chocolate is a powerful time machine: it around beaches and sold to beachgoers invests all five senses to create a sixth one from a shoulder-strapped wooden box. A - memory. As soon as you utter the word few years later, Aliberto Lavoratti opened "chocolate", everyone smiles, because in truth, a shop in the historical centre of town, producing chocolate means producing joy".

for chocolate for all of Varazze's children. with Varazze are very strong. With Fabio we At Easter, the Lavoratti egg was a must, acted on impulse and made a sentimental and when the recent difficulties caused by choice, because this small but significant the pandemic endangered the company's part of our local heritage, Lavoratti 1938, future, two of those children felt the need could not simply cease to be after more than to step in and protect it, so that its narrative eighty years. Creating work is my pride, could continue with new assumptions and and producing chocolate is a wonderful new ambitions. In 2020, Davide Petrini opportunity in order to live a second, sweet











\mathcal{A} **THE COMEBACK** A new challenge

entire team has worked and continues to without forcing it. work with dedication every day.

a medium capable of telling the story of a earth offers us. territory, its seasons, and its raw materials. identity.

between technique, intuition, and a deep things at the center. on their origin, quality, and sustainability. Creating also means knowing how to listen:



- The challenge is to create the best chocolate the rhythm of Nature, the needs of the possible. It is the goal towards which an material, the time necessary to transform it
- Our work is a continuous exercise of We think of chocolate as a carrier of flavors, attention, care, and respect for what the
- We believe in an essential yet surprising Lavoratti 1938 is the chocolate of the taste, made of subtle harmonies, precise Mediterranean, and to create it, we always choices, and details that make a difference.
- start with a clear idea of taste, balance, and From the selection of raw materials to processing, every step is guided by a Each recipe is born from a careful dialogue philosophy that puts the essence of good
- knowledge of the ingredients, selected based Because only from what is authentic can something extraordinary emerge.



Son **THE WORKSHOP Chocolate and imagination**

Since its rebirth Lavoratti 1938 has defined itself as a laboratory, that is, a physical and After the success of the first collaboration, the creative dialogue with Gucci Osteria mental space for experimenting with new ideas, new possibilities for meeting ingreby Massimo Bottura continues for Easter dients and, above all, people. It is a place 2025. From the meeting between the maimagined for writing new stories through ster chocolatiers of Lavoratti 1938 and the chocolate because, as we have always said, two co-Executive Chefs Karime Lopez and chocolate has no limits except that of the Takahiko Kondo comes a new delicious creation: the Easter egg made with 70% dark imagination. chocolate, enriched with raspberries and hi-

We immediately opened the doors to decibiscus. The fruity notes of raspberry and the floral notes of hibiscus intertwine in an elegant and persistent balance. The thin chocolate shell encloses a soft heart with the same flavor combination, enhanced by a crunchy fragrant blend of Cinque Terre lemon and rosemary in 2024, this new interpretation and a touch of surprise.

dedly prestigious meetings, from Corrado Assenza, to the Parmigiano Reggiano Consortium, to Carlo Cracco, Massimo Bottura, Osteria Gucci and Niko Romito. Lavoratti was reborn exactly on September note from small biscuit inclusions. After the 15, 2022, presenting itself to the press, as a guest of Carlo Cracco at his restaurant Il Pitosforo, in Portofino. After only six months, confirms the shared desire to explore new on the occasion of Easter, we announced flavors with creativity, technical precision, our collaboration with him for an exceptional egg collection. The recipes developed by 'This collaboration makes us proud and marks a fundamental step in the growth of

four hands with our maître chocolatier resulted in unique and refined flavors. Lavoratti 1938, a place that welcomes the In December 2024, a new chapter of exceltalents of the national and international galence was added to our journey: the collastronomic scene, giving life to a true creatiboration with three-Michelin-starred chef ve workshop; thank you therefore to Gucci Niko Romito. The encounter between his Osteria, synonymous with Italian excellengastronomic vision and our chocolate exper- ce all over the world, for having decided to tise resulted in two unique creations for share this wonderful adventure with us,' says Christmas: a dark chocolate and fig bar and Fabio Fazio. a pandolce decorated with our chocolate.









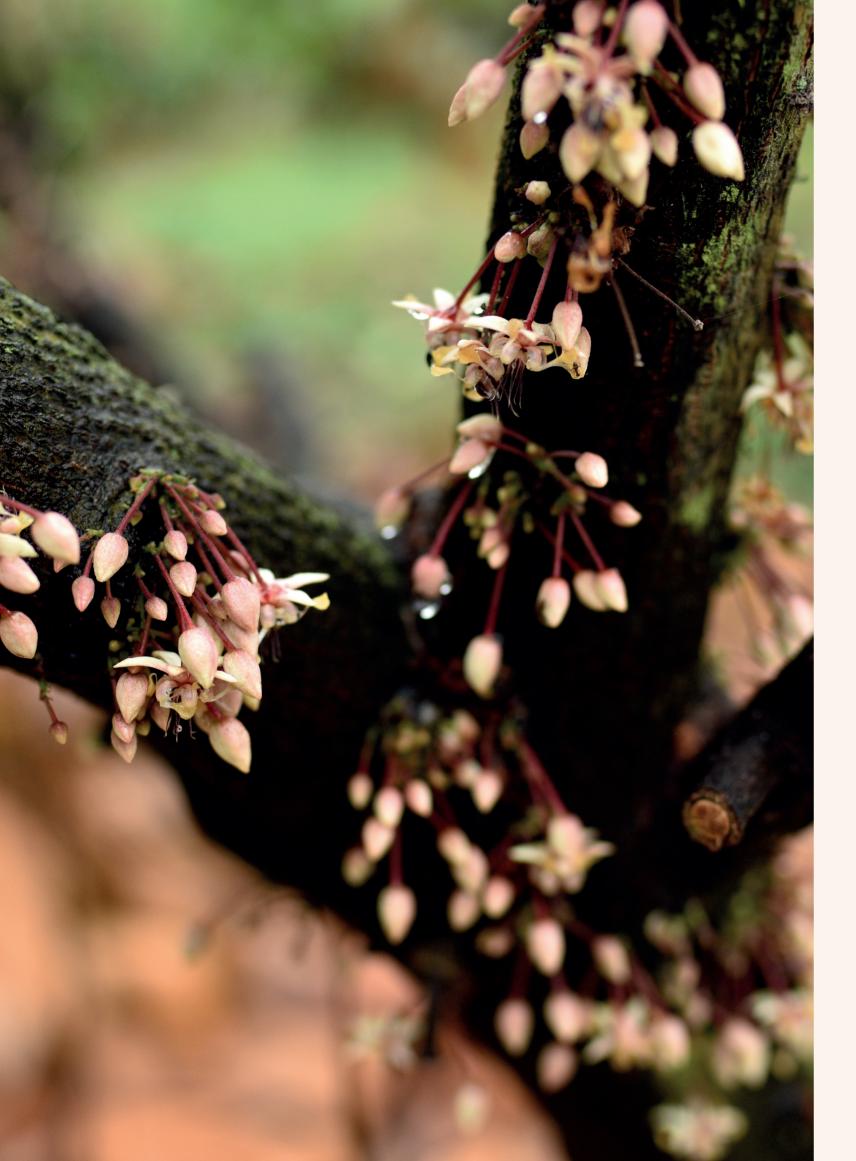








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\mathcal{A} **Ecuador Single-origin**

Our chocolate comes from Ecuador, one of through generations, perfected over time the world's most vocated lands for growing and guided by principles of sustainability cocoa, known for its extraordinary quality and environmental responsibility. and rich, complex flavour profile. We use Chocolate is the starting point: a precious a single origin that enhances the unique vector to which we entrust the flavours of the characteristics of this noble origin, the Mediterranean. If our single-origin dark and result of careful processing that respects milk chocolates stand out for their purity and the raw material. The cocoa beans are intensity, it is in the fillings that the Lavoratti harvested, fermented and dried using project finds its deepest expression. traditional techniques handed down





















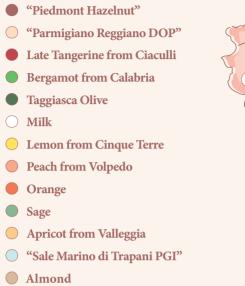
son **THE INGREDIENTS** Nature is the primary form of art

The quality of the ingredients is fundamental natural flavors, aromas and textures intact, to achieving excellence. Lavoratti 1938 selects transforming each ingredient into a concentrate suppliers and crops that meet the necessary of authentic intensity, ready to become part of an criteria to obtain the best possible product: unforgettable sensory experience. pistachios, citrus fruits, hazelnuts and even the salt used for bars and chocolates.

Through chocolate, we want to make a real journey through places and ancient knowledge, foremost the result of history, which has brought people together, which has imported food from turned what came from afar into tradition. The history of mankind is in the products of the synthesis of what we have been, what we are

Each ingredient is selected with the utmost because, as we know, what we eat is first and care, each producer is chosen individually, and only the best products are selected for a truly unique taste experience. Care and rigour are our one part of the world to another, which has guidelines. Fresh fruit arrives at the company filled with earth. Food is an opportunity to meet, it is the the scents of the land of origin. Here, each fruit is selected, washed, carefully peeled and waiting to build and what we will be through an then delicately dried in our workshop. It is a exciting and continuous search whose only limit slow and respectful ritual that preserves the is the imagination.





• "Pistacchio Verde di Bronte DOP"





"Pistacchio Verde di Bronte DOP"

In the heart of Sicily, among the rocky landscapes of Mount Etna, comes the Bronte Pistachio, a culinary jewel with a unique and unmistakable taste.



"Piedmont Hazelnut"

From the magnificent landscapes of the Alta Langa comes the Hazelnut. Renowned for its spherical shape, it finds its greatest expression together with chocolate.



"Parmigiano Reggiano DOP"

Expert craftsmanship, thousands of years of experience, and a beloved and protected environment give life to an unsurpassed cheese. Since 1934, the Parmigiano Reggiano consortium supports the art and tradition of one of Italy's most excellent, signature products.





Bergamot from Calabria

A citrusy, bitter-sour fruit, a delight for the palate, with an unmistakable scent and natural medicine.

w

w



Late Tangerine from Ciaculli

In the *Conca d'Oro* area, near Palermo in Italy, there grows a precious variety of tangerines: with few seeds and a fine peel, but most of all, sweet and juicy. They are called "late" because they ripen in March, hence the name *marzeddu* (*March* is *marzo* in Italian).





Taggiasca Olive

The Taggiasca olive, small and fleshy, is famous for its delicate and harmonious taste, with sweet and slightly bitter notes. It captures the scents of the sea and the land and is cultivated in the hills of Liguria.

w



Milk



100% from Piedmont, it is processed within hours of milking and obtained from certified, sustainable farms. Between Levanto and Monterosso grows a fragrant and intense lemon, with a lively and persistent taste, cultivated on terraces overlooking the sea.



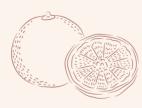
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Peach from Volpedo

In Volpedo, in the province of Alessandria in northwest Italy, there grows a very colourful, deliciously-scented and sugary peach. This variety announces the arrival of summer and retains the flavour of "how peaches used to taste".





Orange

Kissed by the sun and nourished by the lava soil of Etna, this fruit releases a sweet, velvety and aromatic flavour with fresh floral notes.

w



With its velvety, silvery green leaves and intense fragrance, it has always been a symbol of wisdom and purification. Its enveloping aroma carries the warmth of the earth and the ancient wisdom of Mediterranean traditions.





"Sale Marino di Trapani PGI"

A group of entrepreneurs from Trapani is focussed on optimising the farming and harvesting of salt without interfering with the natural ecosystem. The result? *Trapani Sea Salt PGI.*

w



Apricot from Valleggia

On the western Ligurian coast, between Loano and Varazze, farmers grow the *Valleggia* (or *valleggine*) apricots. Small in size, their peel is thin and speckled and their flavour is intense and unique.



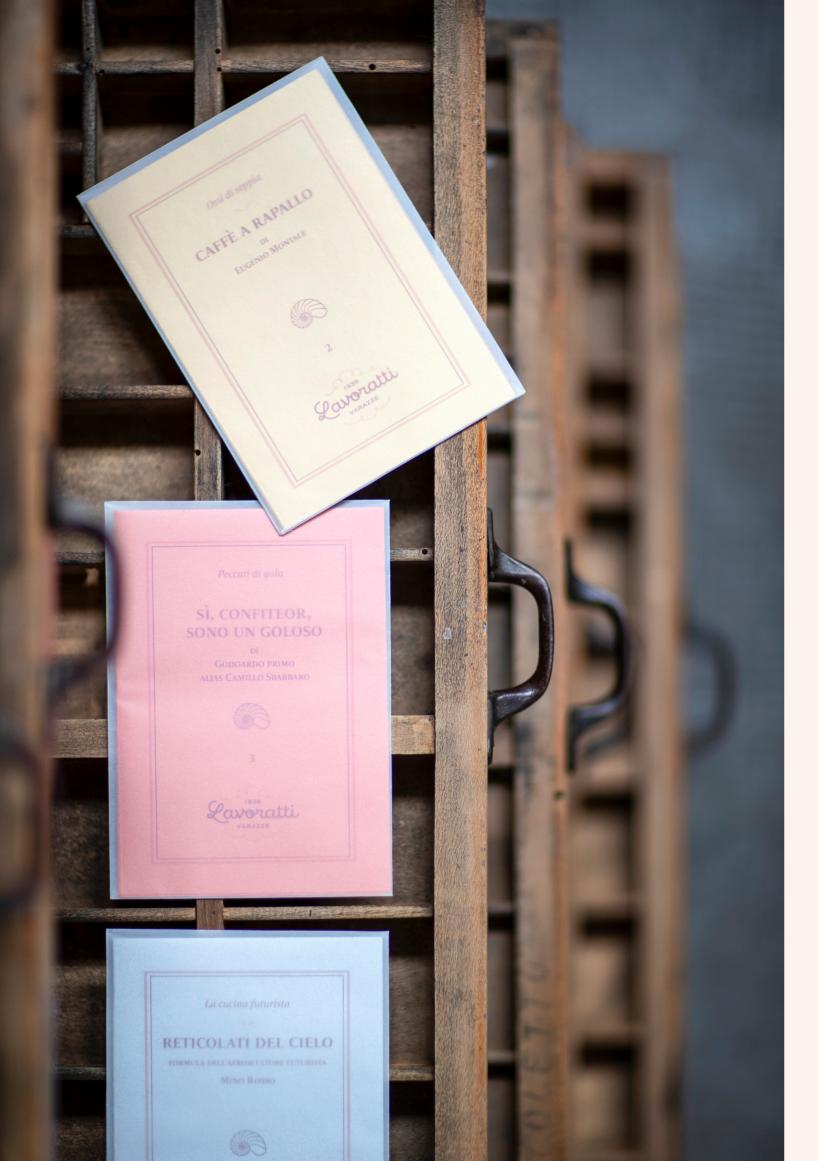


Almond

Crunchy and delicate, almonds have a sweet, slightly buttery taste with soft undertones that enhance their natural elegance, typical of the fruits of the sun and the rich soils of the Mediterranean.







son **AN EDITORIAL LINE** A factory of ideas

Lavoratti's entire production is conceived The one that demands ongoing research as an "editorial line", where every product is for us to obtain the best results possible. Our products stem from countless trials a Chapter in its story. The packaging of our bars brings to mind aimed at reaching a balance in flavour a book cover, and we even created a box to through a careful gauging of ingredients hold the first eight products. and a detailed control over drying Our catalogue also offers monographic, processes. Not only the careful gauging of

themed bonbon boxes. In this manner, the ingredients, but also detailed control over flavours are complementary and connected drying processes is fundamental. just like the pages of a book. These are Technical expertise, knowledge but most the Lavoratti Books. The first launch was of all, dedication, passion and enthusiasm "Christmas Lunch". are mandatory.

Similarly, we have a box that closely resembles colourful boxes of pencils. "Matite Lavoratti 1938" holds a range of filled chocolates with no less than 12 flavours.

Our factory is not merely a physical place, but in fact, it is more of a mental state.

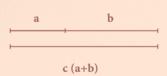




Our quirk – bars and bonbons follow the *golden ratio* rule. 1.618 is the ratio between sides, a symbolic sign of perfection, that divine ratio dedicated to chocolate, which the central-American people considered the food of Gods. According to this progression, Nature conceived the Nautilus, which has become the symbol and icon of Lavoratti 1938.

> [Golden Ratio] The golden ratio or extreme and mean ratio or divine proportion, in art and mathematics, represents the irrational number obtained from the ratio between two different lengths. In the Renaissance, the golden ratio was considered as a symbol of aesthetic perfection to be used in architecture and art.





The total segment c is proportional to the longer segment b as the latter is to the shorter segment a. $a: b = b: c = phi \varphi$



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Absence is the road to Essence.





Our products A reduction job











makes us proudest. We work by reduction to and without plastics.

- Our labels are short. Few ingredients mean reach the essence of flavour, and we don't use
- wholesomeness and authenticity. It is what food colourings. Packages are fully recyclable

\mathcal{A} BARS 80 grams

Bars, conceived with the golden ratio, are cover, because every single filled bar aspires the core of Lavoratti 1938's editorial offer. to be a Chapter in the story of our journey to Their packaging brings to mind a book discover the flavours of the Mediterranean.











Dark Chocolate Late Tangerine from Ciaculli	
80g each	
Carton code:	
0605	
Pieces per	

from C 80g ea Carton 0605 Pieces Box: 10



Dark Chocolate "Piedmont Hazelnut" 80g each

Carton code: 0575 Pieces per Box: 10



Milk Chocolate "Piedmont Hazelnut" 80g each

Carton code: 0568 Pieces per Box: 10



Dark Chocolate Bergamot from Calabria 80g each

Carton code: 0612 Pieces per Box: 10



Milk Chocolate "Pistacchio Verde di Bronte DOP" 80g each

Carton code: 0537 Pieces per Box: 10



Dark Chocolate Lemon from Cinque Terre 80g each

Carton code: 0551 Pieces per Box: 10



Milk Chocolate Ecuador Single-*Origin* 80g each

Carton code: 0599 Pieces per Box: 10



Dark Chocolate Peach from Volpedo 80g each

Carton code: 1091 Pieces per Box: 10





The Lavoratti Box holds 8 bars that will our full selection. Targeted to chocolate become our classics. Together, they complete lovers, the Box is an ideal present that can be each other and will enable you to appreciate reused to collect new "volumes" being issued.

Box of 80g bars (8 pc)

Dark Chocolate Ecuador Single-Origin

Dark Chocolate "Piedmont Hazelnut"

Dark Chocolate Bergamot from Calabria

Dark Chocolate Lemon from Cinque Terre

Dark Chocolate "Sale Marino di Trapani PGI"

Dark Chocolate Late Tangerine from Ciaculli

Milk Chocolate "Pistacchio Verde di Bronte DOP"

Milk Chocolate "Piedmont Hazelnut"

Box weight: 640g Carton code: 0872 Pieces per Box: 1













The Bookcase collection comes in two versions. The first is Citrus, under the banner of the freshness and fragrance of the fruits we have selected, from Ciaculli

Citrus Pocket Box of 60g bars (8 pcs)

Dark Chocolate Ecuador Single-Origin 2 pcs

Dark Chocolate Bergamot from Calabria 2 pcs

Dark Chocolate Lemon from Cinque Terre 2 pcs

Dark Chocolate Late Tangerine from Ciaculli 2 pcs

Box weight: 480g Carton code: 1213 Pieces per Box: 1



to Calabria to the Cinque Terre. The second edition is dedicated to palates that appreciate sweet and enveloping flavors; the protagonists are dried fruits and the sea.

> The Sweetest Pocket Box of 60g bars (8 pcs)

Dark Chocolate Hazelnut 2 pcs

Milk Chocolate Hazelnut 2 pcs

Milk Chocolate "Pistacchio Verde di Bronte DOP" 2 pcs

Dark Chocolate "Sale Marino di Trapani PGI" 2 pcs

Box weight: 480g Carton code: 1220 Pieces per Box: 1







Since we don't use food colourings, our respect the golden ratio, and a Nautilus bonbons are numbered, and a dedicated - the company's symbol - is stamped on key inside the box will tell you the flavour. their surface. The proportions of the bonbon's sides also

Assorted Bonbons in a box of 20, 30 or 40





• Hazelnut

• Orange

• Pistachio

• Peach

Cocoa Nibs

Olive Oil

Box of 20, 4 flavours

- Hazelnut Orange
- Pistachio • Cocoa Nibs

200g Box Carton code: 0704 Pieces per Box: 1

> 300g Box Carton code: 0711 Pieces per Box: 1

Assorted bonbons on a tray

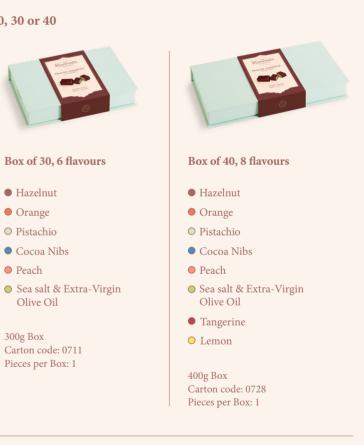


Single-flavour tray Pieces per box: 100











Assorted flavours tray Pieces per box: 200

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Lavoratti bonbons are made with represents the essence of taste, in perfect meticulous craftsmanship. Each one proportion between the parts.

Minipack of bonbons in box of 8 pcs.



Box of 8, 8 flavours

- Hazelnut
- Orange
- Pistachio
- Cocoa Nibs
- Peach
- Sea Salt & Extra-Virgin Olive Oil
- Tangerine
- O Lemon

80g Box Carton code: 1060 Pieces per Box: 5









L'ORIGINALE LAVORATTI Parmigiano Reggiano bonbons

- both in the white or dark version - coa- unique recipe that will offer a singular, surts differently-aged Parmigiano Reggiano to prising intensity. 20 Bonbons, white or dark, perfection. Think pre-dessert, or a snack du- single-source San José chocolate, filled with ring aperitivo. There are four different ages assorted Parmigiano Reggiano with diffeof Parmigiano Reggiano enrobed with diffe- rent aging.

Special bonbons in a box of 20



20 bonbons, 4 different aging

White Chocolate and Parmigiano Reggiano 13 Months' aging

White Chocolate and Parmigiano Reggiano 18 Months' aging

Dark Chocolate (60%) and Parmigiano Reggiano 24 Months' aging

Dark Chocolate (80%) and Parmigiano Reggiano 36 Months' aging



200g Box Carton code: 0902 Pieces per Box: 1



A surprising bonbon in which chocolate rent ratios of cocoa mass in our chocolate. A

Minipack of special bonbons in box of 8 pcs.



8 bonbons, 4 different aging

White Chocolate and Parmigiano Reggiano 13 Months' aging

White Chocolate and Parmigiano Reggiano 18 Months' aging

Dark Chocolate (60%) and Parmigiano Reggiano 24 Months' aging

Dark Chocolate (80%) and Parmigiano Reggiano 36 Months' aging



200g box Carton code: 1077 Pieces per Box: 5





\mathcal{A} **LAVORATTI BOOKS Bonbon selection**

Lavoratti Books are special, monographic narrate what the title promises. Like for bonbon packages that over time will our other bonbons, there is no use of food contribute to a proper "series". The first colourings. A menu inside the box lists the ingredients selected for this publication. volume was the "Christmas Lunch". Its flavours are complementary, and ideally



Box of 32 (8 flavours)

- 1. Walnut and Pepper
- 2. "Parmigiano Reggiano DOP"
- 3. Passatelli
- 4. Orange and Cinnamon
- 5. Amaretto
- 6. Vanilla
- 7. Chestnut and Rhum
- 8. Christmas Tea



320g Box Carton code: 0865 Pieces per Box: 1





In a box that brings to mind colouring pencils, our pencils is the freshness of our fillings, Lavoratti offers 12 or 24 filled pencils. No with a surprising range of flavours. food colourings here, either. What colours

Pencils (12 flavours) in a Box of 24 or 12

○ Pistachio	○ Sea Salt
• Tangerine	• Extra-Virgir
• Lemon	• Peach
• Bergamot	• Orange



Box of 24 480g Box Carton code: 0698 Pieces per Box: 1





in Olive Oil

- Sage
- Apricot
- Hazelnut
- 0 Milk





Box of 12 240g Box Carton code: 0681 Pieces per Box: 1





Lavoratti pencils are also available in special combinations offering a choice at any time boxes of 3, in 4 different single flavour of day.

Minipack of single flavour dark chocolate pencils in box of 3 pcs.





• Hazelnut

Box of 3 60g Box Carton code: 2142 Pieces per Box: 5

Box of 3 60g Box Carton code: 2159 Pieces per Box: 5

○ Pistachio



O Lemon

Box of 3 60g Box Carton code: 2135 Pieces per Box: 5









• Peach

Box of 3 60g Box Carton code: 2128 Pieces per Box: 5







century. They were introduced to Italy by Ca- new flavors and fruits from the many small terina de' Medici, who offered them to her producers of excellence in our territory. guests for the first time in 1533.

Coffee Bean covered in dark chocolate

Figs covered in dark chocolate







200g Box Carton Code: 1305 Pieces per Box: 12

chocolate and sea salt



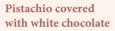
200g Box Carton Code: 1343 Pieces per Box: 12

Almond covered in dark chocolate and sea salt



200g Box Carton Code: 1336 Pieces per Box: 12

- Dragées first appeared in France in the 13th Lavoratti's range of dragees is enriched with





200g Box Carton Code: 2210 Pieces per Box: 12

Hazelnut covered with dark





200g Box Carton Code: 1350 Pieces per Box: 12





rinds in boxes of 150g or 60g offer the best of We caress them with our chocolate to make the raw materials. When the coated peels reach them a unique product with an unmistakable our workshop, they are carefully processed to flavour.

Lemon



60g Box Carton code: 0759 Pieces per Box: 5





150g Bag Carton code: 0780 Pieces per Box: 4



150g Bag Carton code: 0773 Pieces per Box: 4

- With their dark chocolate coating, Lavoratti preserve their freshness and natural flavour.







and they strongly represent Lavoratti 1938's for the public. offering. Available in multiple combinations,

Minipack of single flavour Dark Chocolate-covered Truffles, 12 pcs.





• Hazelnut

Box of 12 90g Box Carton code: 2098 Pieces per Box: 5

Box of 12 90g Box Carton code: 2104 Pieces per Box: 5



• Figs and Cinnamon

Box of 12 90g Box Carton code: 2081 Pieces per Box: 5





- Truffles are the outcome of a long research dusted or coated, they will be a great surprise





• Orange

Box of 12 90g Box Carton code: 2111 Pieces per Box: 5





Cocoa and powder sugar are the protagonists *figs and cinnamon* or *pistachio and tangerine* of our dusted truffles. Five irresistible choices: dusted with powder sugar. hazelnut and orange dusted with cocoa, or

Cocoa-Dusted truffles



Hazelnut 200g each Carton code: 0797

Pieces per Box: 4



200g each

Blood Orange

Carton code: 0803 Pieces per Box: 4





Sugar-Dusted Truffles "Pistacchio verde di Bronte DOP" 200g each Carton code: 0810 Pieces per Box: 4 81 Late Tangerine from Ciaculli 200g each Carton code: 0827 Pieces per Box: 4 Figs and Cinnamon 200g each Carton code: 0834 18 Pieces per Box: 4







Lavoratti spreads are presented to the Public enabled us to define a specific personality for with two great classics: *Hazelnut* and *Pistachio* each, making them utterly unique. Premium. A long research in our factory



Hazelnut Spread

200-gram pot with "Piedmont Hazelnut" paste for an extraordinary flavour.

200g Pot Carton code: 0841 Pieces per Box: 2





PREMIUM SPREAD

Absolutely unique in terms of the amount a limited and numbered edition. A dream of "Pistacchio Verde di Bronte DOP" – over for pistachio lovers and experts. 60% – Lavoratti's Premium Spread comes in





200 grams pots

200g Pot Carton code: 0858 Pieces per Box: 4



\mathcal{A} **SPECIAL EDITIONS** Tradition and terroir

For festivities, Lavoratti 1938 offers special Each piece is the outcome of ingenuity, on Tullio Mazzotti – great grandchild of quality and originality. Tullio di Albisola, inventor of Futurist The collaboration between Lavoratti and ceramic containers for our products. Clay signature character to our product offering. is the oldest material humans have been shaping. It holds something magic and even religious. According to the Old Testament, Adam and Eve drew life from clay.

Clay requires manual work for shaping. It is fragile and requires extreme care for its realisation.

editions of its products. Celebrating an ability and talent, and pottery from Albisola, important local tradition, Lavoratti relied steps away from Varazze, has always meant

ceramics and seminal 20th century artist - Tullio Mazzotti is aimed at enhancing for the production of a limited edition of artisanal work and at the same time giving a





SPECIAL EDITIONS The Futurist Sphere

The futurist sphere is a real surprise imagined by Lavoratti 1938 in collaboration with Tullio Mazzotti of the Albisola ceramic factory of the same name. Inspired by the futurist pottery invented by Tullio d'Albisola in the third decade of the twentieth century, the sphere is based on Torido Mazzotti's planet vase and motor vases and is a precious limited edition art object signed by Tullio Mazzotti. It contains our chocolate spheres,

Dark Chocolate and Orange from Agrigento's Valley of the Temples

800g cad. Box code: 1626 Pieces per Box: 1







Rediscovering time and choice

If today's password is consumption, our We do not target consumers, but people hope is that of replacing it with choice. with whom there can be dialogue and a We aspire to be chosen and to share the long-lasting relationship. pleasure of our chocolate and our work Small shops or prestigious boutiques - it with whoever comes across us.

makes no difference. We would like to The time factor is crucial to us, but not think that the places where you can find our how everyone would think. If anything, the products have an authentic, recognisable opposite - not being pressed for time, but soul, and share our level of care in taking the time needed to choose. everything we do and who we are.

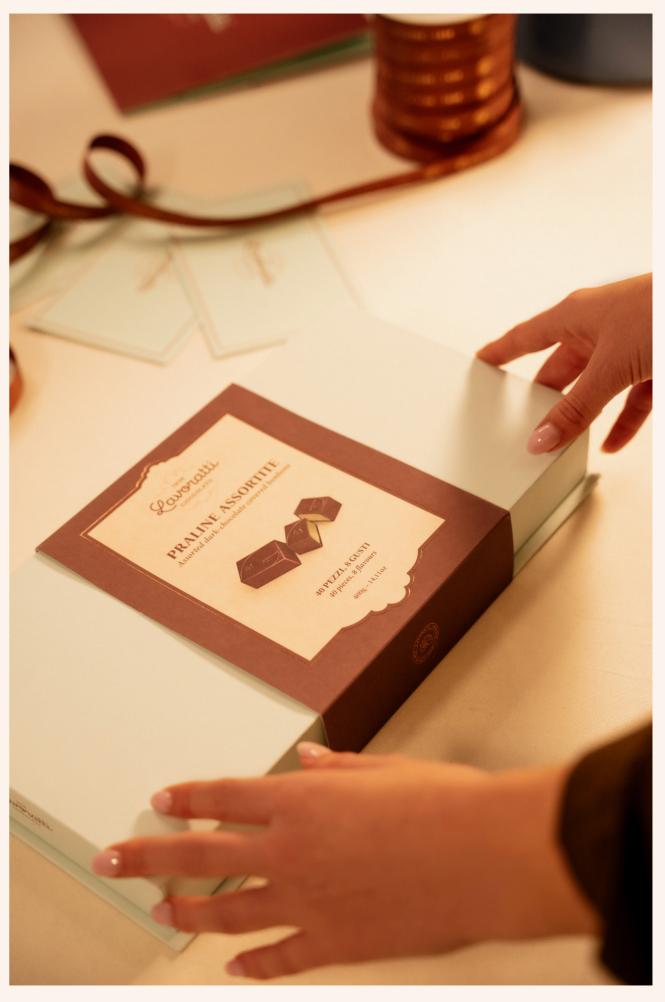
The shops that will choose to hold Lavoratti 1938 must offer the possibility of giving patrons time. Since our products aspire to be a narrative, it is important for clients to take part in it and to be able to know the story behind it.





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We would like to remember a quote by Tommaso Landolfi, an ingenious and refined writer of the 20th century who spoke thus of chocolate:

"I have learned to recognise the only two remedies against pain, sadness and similar woes and wounds of the human heart: chocolate and time".

Quite a responsibility...

With thanks to: Massimo Listri for his kind and friendly authorisation to use his work (page 3)

45gradi Milano for Brand Design and editorial project

